

Kirill Glushakov

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Web3 Software Engineer with 7+ years of experience

Experienced Web3 Software Engineer and Team Lead with over 7 years of experience in developing and managing blockchain projects. Successfully launched and sold several startups, including DeLab and TonUniverse. Possess a deep understanding of the startup ecosystem, strategic planning skills, and technical expertise in high-load systems. Seeking opportunities to apply my knowledge and leadership skills in innovative Web3 projects.

Work Experience

[SODA](#)

Web3 Full-Stack Developer / Project Team Lead

August 2024 – Present

Optimization of High-Load Systems:

- Reduced server load by **70%** through optimization of big data processing.
- Implemented architectural solutions to scale the system as the user base increased.

Enhancing Security:

- Identified and fixed vulnerabilities in backend data storage, increasing security by **50%**.

Leading the Launchpad Project:

- Coordinated a team of **10 developers**, ensuring timely achievement of goals.
- Introduced modern DevOps practices, reducing deploy time for new features by **30%**.

[DeLab](#)

Founder / CEO

October 2022 – August 2024

Startup Creation and Development:

- Attracted investments and formed a team of **20 specialists**.
- Developed a crypto wallet that attracted over **6 million users**.
- Achieved **1 million active users per month**.

Achievements:

- Wallet ranked **4th** in activity among all wallets in the network.
- Established a partnership with **TON Foundation**, becoming an approved wallet in TON.
- Company was successfully sold to an investor after significant growth.

Industry Participation:

- Team actively participated in hackathons and crypto events, strengthening the community and expanding the network of contacts.

Polus

Web3 Full-Stack Developer / Project Team Lead

May 2022 – May 2023

Development of the First DEX on TON Network:

- Created the first decentralized exchange, providing users with secure and efficient crypto asset trading.

Optimization and UX Improvements:

- Increased transaction speed, improving user satisfaction by **25%**.
- Enhanced user retention by **30%** through improved design and functionality.

Project Management:

- Coordinated the team's work, completing the project 2 weeks ahead of schedule.

Security:

- Developed and audited smart contracts in Solidity, reducing security risks by **40%**.

TonUniverse

Founder / Web3 Full-Stack Developer

October 2021 – April 2022

Top-3 Mining Pool in TON Network:

- Achieved **15%** of the total TON mining power.
- Mined over **50,000 TON (approximately \$100,000)**.
- Attracted up to **30,000 miners** at peak times.

NFT Marketplace Development:

- Created the first NFT marketplace on TON, attracting over **100,000 users**.

Management and Development:

- Led a team of developers, ensuring high-quality and timely task **completion**.

Cyber Donate

Founder / Full-Stack Developer

July 2018 – December 2021

Payment Service Development:

- Increased transaction volume by **50%**, expanding the client base.
- Attracted **10 new clients** and partners, increasing company revenue by **25%**.

Security and Compliance:

- Implemented 3D Secure and **PCI DSS** standards, reducing fraud risks by **35%**.

Freelance

Front-End Developer

July 2015 – July 2018

Project Implementation:

- Successfully completed over 50 client projects with a 98% satisfaction rate.

Client Relations:

- Received repeat business from 70% of clients due to high-quality deliverables.
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Skills

Technical

Programming Languages:

- TypeScript, JavaScript, Solidity

Frameworks and Libraries:

- React JS, Express.js, NestJS, Node.JS

Blockchain Technologies:

- Ethers.js, Web3.js, TVM, EVM
- Smart contract development and auditing

Databases:

- SQL (MySQL, PostgreSQL, TimeScaleDB), MongoDB

Tools and Platforms:

- Docker, Git, Nginx, Webpack

Web Technologies:

- HTML5, CSS3

Soft

- Leadership and team management
 - Strategic planning
 - Complex problem-solving
 - Effective communication
 - Adaptability and flexibility
 - Innovative thinking
 - Project management (Agile/Scrum methodologies)
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Languages

English - B2 (Upper-Intermediate)

Russian - Native

Contacts

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 - LinkedIn: [linkedin.com/in/sijuz](https://www.linkedin.com/in/sijuz)
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Additional Information

Community Involvement:

- Active participant in Web3 and blockchain communities.
- Speaker at blockchain technology conferences and seminars.

Publications:

- Author of articles on smart contract development and blockchain application optimization.